

ATTENDEE'S BROCHURE



CALL OF DUTY SUMMER 2018



AASBO

Arizona Association of
School Business Officials

J.W. MARRIOTT STARR PASS RESORT & SPA
3800 W. STARR PASS BLVD., TUCSON AZ 85745

SCHEDULE OF EVENTS

JULY 18-21, 2018

Wednesday, July 18, 2018

Golf Outing at Starr Pass Golf Club	7:15 AM to 12:00 PM
Exhibitors Check-In	11:30 AM to 3:00 PM
Exhibit Set-Up	11:30 AM to 4:00 PM
Pre-Conference Workshops	8:30 AM to 12:00 PM
- Boilerplate Provisions: Ease or Disease?	
- Business Office Casualties: Turn Mission Failures into Mission Success	
Pre-Conference Workshops	1:00 PM to 4:30 PM
- Infinite Visions with Advanced Tips/Tricks	
- Drones on the Battlefield, Dashboards in the Boardroom	
Annual Conference Registration and Check-In	4:00 PM to 5:30 PM
Exhibitors Meeting	3:45 PM to 4:15 PM
Welcome Reception and Exhibition	4:30 PM to 6:30 PM
Arizona School Risk Retention Trust/AASBO Reception	6:30 PM to 8:30 PM

Friday, July 20, 2018

Fun Run & Walk	6:45 AM to 8:30 AM
Continental Breakfast	7:00 AM to 8:30 AM
Board of Directors Elections	8:00 AM to 10:00 AM
AASBO Exhibition	8:00 AM to 11:00 AM
Breakout Session V	9:00 AM to 9:50 AM
Breakout Session VI	10:00 AM to 10:50 AM
Exhibitor Move-Out	11:00 AM to 1:00 PM
Second General Session and Luncheon	11:15 AM to 2:20 PM
Breakout Session VII	2:30 PM to 3:20 PM
Refreshments and Networking	3:20 PM to 3:40 PM
Breakout Session VIII	3:40 PM to 4:30 PM
Afternoon Free	4:30 PM to 6:00 PM
At Ease Friday Dinner	6:00 PM to 9:00 PM
Children's Dessert Theater	7:00 PM to 9:00 PM

Thursday, July 19, 2018

Continental Breakfast	7:00 AM to 8:30 AM
Registration and Check-in	7:30 AM to 12:00 PM
Blessings in a Backpack	8:00 AM to 10:50 AM
AASBO Exhibition	8:00 AM to 11:00 AM
Breakout Session I	9:00 AM to 9:50 AM
Green Badge Meeting for First Time Attendees	9:00 AM to 9:30 AM
Breakout Session II	10:00 AM to 10:50 AM
First General Session & Luncheon	11:15 AM to 2:15 PM
Breakout Session III	2:30 PM to 3:20 PM
Refreshments and Networking	3:20 PM to 3:40 PM
Breakout Session IV	3:40 PM to 4:30 PM
Great Arizona ASBO Duck Race Sponsored by 1GPA	5:00 PM to 5:30 PM
Report to Duty Dinner	6:30 PM to 9:00 PM
Primo Reception	7:00 PM to 10:00 PM

Saturday, July 21, 2018

Breakfast Buffet	7:30 AM to 8:30 AM
Third General Session	8:30 AM to 10:30 AM
Conference Adjourns	10:30 AM
Hotel Check-Out	11:00 AM



JOIN US FOR THESE EDUCATIONAL CLASSES

JULY 15-18, 2018

AASBO offers three professional development courses this summer as part of the association's Educational Program curriculum. These four-day courses are open to anyone who has an interest in school business management. For the summer of 2018, AASBO is pleased to offer several options.

The dates for all three classes are July 15-18, 2018. Classes begin at 8:30 AM and end at 4:30 PM each day.

All AASBO Education Classes consist of 32 clock hours of instruction. For enrollment and registration information, contact the AASBO office at (602) 253-5576 or by e-mail to Ana at asanchez@asbo.org. The following four-day courses will be offered this summer just prior to the start of the AASBO 65th Annual Conference and Exposition:

BUDGET & FINANCE

This course provides the student with a working knowledge of the budgetary process in Arizona public schools and an understanding of preparation of required state budget forms, including:
<http://www.aasbo.org/event/65thBudgFin>

PURCHASING

This course provides the student with a working knowledge of the principles, processes, and requirements of school district procurement and materials management. The student will be provided with an overview of the rules, regulations, and statutes that apply to school district procurement. Through lecture and practical application, the student will gain knowledge and experience that will transfer directly to the school business office.
<http://www.aasbo.org/event/65thPurch>

ADVANCED MAINTENANCE & OPERATIONS & TRANSPORTATION

Participants will be provided with an overview of the responsibilities associated with maintenance and operations & transportation departments and activities. PREREQUISITE: Basic Maintenance & Transportation Class and/or two years of maintenance & transportation experience.
<http://www.aasbo.org/event/65thMOT>

CLASSES WILL BE \$175.00 AND INCLUDES CONTINENTAL BREAKFAST. IF REGISTRATION IS RECEIVED LESS THAN 10 DAYS PRIOR TO THE FIRST DAY OF CLASS, THE FEE IS \$185.00.

Class Title	Class Date & Time	Class Location
Budget & Finance	July 15-18 2018 - 8:30 AM - 4:30 PM	TBD - Tucson, AZ
Purchasing	July 15-18 2018 - 8:30 AM - 4:30 PM	TBD - Tucson, AZ
Advanced Maintenance & Operations & Transportation	July 15-18 2018 - 8:30 AM - 4:30 PM	TBD - Tucson, AZ

WEDNESDAY'S PRE-CONFERENCE AGENDA

JULY 18, 2018

JOIN US FOR THOUGHT-PROVOKING PRE-CONFERENCE WORKSHOPS

The pre-conference workshops offer you the opportunity to study one topic or issues of current interest in greater depth than is possible in a breakout session. The pre-conference workshops will be held on Wednesday, July 18. Space is limited. Be sure to sign up early. All are welcome. Pre-Conference are offered for an additional price. Discounted Rate for attending two.

Pre 1

"Boilerplate Provisions: Ease or Disease?"

8:30 AM - 12:00 PM

"Did you ever wonder if the standard language in an agreement was really standard? Is the agreement harmless to sign if everyone says 'that language is in all our agreements'? Is the agreement designed for a private business rather than a public entity? Why do you need a lawyer to review it...did the lawyer's union require that? We will answer these questions and your questions in our boilerplate language primer. If not, we look forward to an interactive discussion about contract provisions school district business officials face everyday."

Presented by: Ernest Calderon - Calderon Law Offices, P.L.C. & Charity Clark - Charity Clark Law

Pre 2

Business Office Casualties: Turn Mission Failures into Mission Success

8:30 AM - 12:00 PM

The business office is charged with ensuring that District and public resources are managed responsibly. Mistakes in the business office not only cost the District money, but also impair District operations. This fast-paced session will cover a number of scenarios surrounding the most common mistakes coming out of the business office including, but not limited to contracts, payroll, conflicts of interest, procurement, and the like. Come and gather the intel that will have your business office running like the special operations team that it is.

Presented by: Jessica Sanchez & Candy Pardee - Udall, Shumway PC

Pre 3

Infinite Visions with Advanced Tips/Tricks

1:00 PM - 4:30 PM

Are you new to working with Infinite Visions, or has your role changed recently? Have you been using the application for some time, and wondering about new features or tailoring setup to optimize processes and policies?

This session includes specific focus in the following Infinite Visions finance and personnel areas:

1. Best practices in using electronic personnel action requests to manage your district's position inventory.
2. Expense reimbursement including specific setup and configuration for travel and other district uses.
3. How to use warehouse features for non-supply items with chargebacks, such as transportation or print shop requests.
4. Best practices for purchase order revisions from an audit perspective.

Presented by: Diana Betancourt & Kimberly Balentine - Tyler Technologies

Pre 4

Drones on the Battlefield, Dashboards in the Boardroom

1:00 PM - 4:30 PM

Advances in technology are impacting how we live and work. In this presentation you will see how new tools are streamlining the decision making process and how you engage and inform your stakeholders. See how data impacts decisions at the Legislature all the way to the citizens of your school district. When the newspapers and the TV stations want data who do they call? They call Anabel at AASBO/ASBA. Dashboards, Data Visualizations and Business Intelligence Objects are increasing the power of your data and are readily available. Learn how to access Statewide information and analyze your own data through the use of dashboards and other Business Intelligence Objects. There are tools that are ready to use or the option to custom build your own personal solutions. How effective are our transportation routes? How competitive is our compensation package? How do we utilize our dollars to maximize achievement? How will pending legislation impact our district? Find the answers to these questions and many more by attending this Pre-Conference Session.

Presented by: Dr. Chuck Essigs - AASBO, Dr. Anabel Aportela - AASBO/ASBA, Jeremy Calles - Tolleson Union High School District, Brian Mee & Melissa Higdon - Forecast5 Analytics, Inc.

WEDNESDAY'S AGENDA

JULY 18, 2018

EXCITING ACTIVITIES DESIGNED FOR THE ENJOYMENT OF ALL!

Conference activities have been planned to give you an opportunity to meet, mingle and network with your colleagues and the vendor representatives who have come to Tucson to make this a rewarding experience for everyone. You will be truly appreciative of the people who make school business management such a fun and worthwhile profession.

31ST ANNUAL MIKE PEACOCK MEMORIAL AASBO GOLF OUTING

7:30 AM

Starr Pass Golf Club

3645 West Starr Pass Blvd., Tucson, Arizona

Golf Club Phone: (520) 670-0300

There's no better way to start off your week at the AASBO 65th Annual Conference and Exposition than with a round of golf at the Starr Pass Golf Club; a 27-hole, Arnold Palmer Signature Golf Facility. Play will begin promptly at 7:30 AM with a shotgun start. Register online at www.aasbo.org. Please check in by 7:15 AM or your spot will be given away.

The tournament will be a two or four-person scramble with each group selecting the flight they want to play. Flights for the serious golfer to the beginner will allow all participants to feel at ease. Entry fee is \$80 per person for school employees and \$200 for vendors and guests. When registering, please include applicable preferred partner and handicap. The Starr Pass Golf Club requires the following attire: collared golf shirts, no denim and soft spike shoes only.



WELCOME RECEPTION AND GRAND OPENING OF VENDOR EXPOSITION

4:30 PM to 6:30 PM

Arizona Ballroom, Ania Terrace, and Conference Center Foyers

President Ricky Hernandez and the AASBO Board of Directors invite all to join them at this welcome reception. This is an excellent opportunity to meet and mingle in a relaxed setting. You may want to visit with old acquaintances or meet new ones. Stroll the aisles of the exhibit hall and see the latest in products and services available to school districts and charter schools. Light refreshments will be served. There will also be door prize drawings!

THIS WILL BE THE ONLY EXHIBITION TIME
OPEN TO FAMILIES, CHILDREN OR
UNREGISTERED GUESTS.



ARIZONA RISK RETENTION TRUST/

AASBO DINNER

6:30 PM to 8:30 PM

Tucson Ballroom

After attending the Welcome Reception join us for dinner at The Trust and AASBO Dinner. Eat, laugh and start your conference experience off right!

The Trust
in partnership with the Alliance and SCIP

THURSDAY'S AGENDA

JULY 19, 2018

MORNING ACTIVITIES

7:00 AM - 8:30 AM

Grab a bite from our fabulous continental breakfast or head over to one of these morning exercise activities!

BODY WORKS + CORE

7:00 AM - 8:00 AM

Let's burn some mega calories and feel less guilty eating trade show food all day! Bring a mat and plan on getting a total body workout while sculpting all major muscle groups. This session is for EVERYONE and includes a warm-up, strength and cool down/ stretch segment. We will jam to radio hit music while having fun testing your muscle endurance, some balance and targeting core stability and power.

Instructed by: Christy Case Bushman - Exerplay



ZUMBA

7:00 AM - 8:00 AM

Are you ready to party yourself into shape? Forget the workout, just lose yourself in the music and find yourself in shape at the original dance-fitness party. Zumba® features exotic rhythms set to high-energy Latin and international beats. Before you know it, you'll be getting fit and your energy levels will be soaring! It's easy to do, effective and totally exhilarating.

Instructed by: TC Gilliam - Licensed Zumba Instructor



AASBO EXPOSITION

8:00 AM - 11:00 AM

Arizona Ballroom, Conference Center Foyer, and Ania Terrace

One of the highlights of the 65th Annual Summer Conference and Exposition is the opportunity for conference attendees to visit and learn from more than 200 exhibits displaying products and services, including the latest in technological advances available for public schools. This is an excellent time for you to evaluate and compare as well as to speak to the vendors themselves. There will be door prize drawings throughout the time the exhibition is open. Admission is by conference badge.

PLEASE DO NOT BRING CHILDREN OR UNREGISTERED INDIVIDUALS TO THE EXHIBIT AREAS.



THURSDAY'S AGENDA

JULY 19, 2018



FIRST TIME ATTENDEES!

9:00 AM to 9:30 AM

All first-time attendees are invited to a brief meeting on Thursday, July 19 from 9:00 AM to 9:30 AM. The AASBO Board of Directors welcome you and provide you with an orientation regarding the events of the 65th Annual Conference and Exposition. There will be a door prize drawing for a lucky first-timer at this meeting.

BLESSINGS IN A BACKPACK VOLUNTEER EVENT

8:00 AM to 10:50 AM

Blessings in a Backpack mobilizes communities, individuals and resources to provide food on the weekends for elementary school children across America who might otherwise go hungry. Last year, AASBO's donation was able to help feed 222 children in elementary schools for 3 1/2 weeks.

Come help us pack backpacks for Arizona Kids!

There will be three time slots to drop in and pack!

8:00 - 8:50 AM

9:00 - 9:50 AM

10:00 - 10:50 AM



Blessings in a Backpack
Feeding The Future Of America



THURSDAY'S AGENDA

JULY 19, 2018

Breakout Session I

Thursday 9:00 AM to 9:50 AM

-First Time Attendees Meeting, See Page 7

101: Effectively Using Budget Control Groups with Infinite Visions

Do your schools and departments have a challenge with managing their budgets? Are you tracking your cash controlled funds like student activities and auxiliary operations balances in a spreadsheet? Are you constantly updating budget capacity? Do schools call you regularly to know how much budget capacity they have or available cash within a club? Within Infinite Visions, one approach to budget control is the use of budget control groups. This session will provide you with a hands on walk through on how to set up an effective strategy for managing budgets and cash controlled accounts.

Presented by: Courtney Piña - Glendale Elementary School District, Lizette Huie - Sahuarita Unified School District & Karin Smith - Heinfeld Meech

102: Reporting School-Level Revenues and Expenditures

Starting with FY 2020, districts and charter schools are required to report revenues and expenditures at a school level for inclusion in the annual school report cards. In this session, we will review the reporting requirements and the plan for reporting this information in an efficient and transparent manner. District members of the working group that helped develop this guidance will share what they are planning to do to meet this new reporting requirement.

Presented by: Kimberly Dugdale - St. Johns Unified School District, Jeremy Calles - Tolleson Union High School District & Cris Cable - Arizona Auditor General's Office

103: Understanding the Management Company

As school districts consider budgets and personnel qualifications amidst the USDA regulations, each must evaluate all aspects to determine what is best for their district, the staff, and of course, the children. Find out areas to evaluate for your district to be successful in the Child Nutrition Department.

Presented by: Thomas Soika - Peoria Unified School District

Breakout Session I

Thursday 9:00 AM to 9:50 AM

110: Degree Opportunities for AASBO Members

Learn about exciting opportunities to achieve an Associates, Bachelors and/or Masters Degree through AASBO's partnership with Arizona College and Ottawa University (tuition discount available). AASBO classes, workshops and certification programs will also be discussed.

Presented by: Jeff Gadd - AASBO & Tina Hughes - Ottawa University

704: Energy Storage, Demand Response, and the Grid in Schools

Under what circumstances are commercial solar-with-storage projects economical? What factors are most significant to project economics? This session presents answers to these questions with a presentation encompassing energy conservation measures and a Solar+ Battery Storage success story.

Presented by: Jim Burns - Amphitheater Public Schools, Randy Falconer - Midstate Energy, Justin Rojas & John Mitman - Urban Energy Solutions

106: The REAL First Responder

In a crisis, who is the Real First Responder? What happens before the police or fire departments arrive? Learn what steps to take to equip the real first responders for success and leverage modern technology to manage those first critical moments.

Presented by: Russell Deneault - Glendale Elementary School District & Mike Bradley - ECD Systems

705: ASBAIT- Partnering with Banner Aetna – Improving Member's Health and your Budget

The new Banner|Aetna joint venture combines the strengths of two powerhouse organizations in a new model that's reinventing the market in Arizona.

Presented by: Dr. Paul Tighe - Saddle Mountain Unified School District & Thomas J. Grote - Banner Aetna

THURSDAY'S AGENDA

JULY 19, 2018

Breakout Session II

Thursday 10:00 AM to 10:50 AM

702: Keeping Wellness In Your Sights

Achieving health and wellness in life is no top secret mission - today's wellness warriors have an arsenal of resources that when properly implemented, can truly shape culture and retention through a healthier workplace. They also have a few habits and traits in common that help them stay in battle ready condition. In this session, you'll learn about the personal and professional habits of today's top wellness warriors, and learn how to keep your troops in top shape now and for the rest of their lives.

Presented by: Kendall Taylor - Valley Schools Employee Benefits Group

104: Value in Asphalt Maintenance Budget

Budgeting for asphalt maintenance is a value add that every district can benefit from.

Presented by: Lester Dunning - Buckeye Elementary School District & Michael Baer - Sunland Asphalt

105: FMLA - Successful HR and Payroll Collaboration

Understanding the Family Medical Leave Act is a challenge in itself. The communication between HR and Payroll while an employee is on FMLA is critical to ensure the proper benefits are maintained and the employee position is held harmless. This session will explore the proven communication strategies between the HR and Payroll departments.

Presented by: Laura Elizondo & Barbara DeWall - Avondale Elementary School District



Breakout Session II

Thursday 10:00 AM to 10:50 AM

706: Automation and Efficiency in Schools

NeedThese will present about automation and the efficiency it provides schools, employees and students. NeedThese will showcase some real world applications and purposeful usage to take with you to implement in your districts. The benefits of Automation will be discussed and NeedThese will show you time saving simple automation tasks that you can implement immediately. Bring your questions and be ready to have some fun and learn a new way of thinking!

Presented by: Tony Riggs & Amanda Duncan - NeedThese

107: What's Involved in the Process? - A Mock Protest Hearing

Ever wonder what goes on in a protest hearing? Learn some basics that may help to keep you from landing in front of a Hearing Officer and give you guidance on what happens.

Presented by: Lari Staples - Peoria Unified School District, Ernest Calderon - Calderon Law Offices, P.L.C., David Cantelme - Cantelme & Brown, P.L.C., Scott Holcomb - Dickinson-Wright, PLLC & Clyde Dangerfield - Cantelme & Brown, P.L.C.

108: Alternative Fuel Sources

Eric has always been interested in the use of alternative fuels. He will give us an update on what is new, and look at ways to improve your fleet using alternative fuels.

Presented by: Eric Kissel - Laveen School District

111: Paying the Troops

Learn how to stay on the offensive in this session by learning the requirements of the payroll officer. Go behind enemy lines to understand federal and state tax requirements. Get inside advice from the opponent auditors on work calendars, prorated payroll and more!

Presented by: Pat Tarango - Eloy Elementary School District & Casey Good - Heinfeld Meech

THURSDAY'S KEYNOTE ADDRESS

JULY 19, 2018

11:15 AM to 2:15 PM
General Session & Keynote Address

Flawless Execution - Plan, Brief, Execute,
Debrief = WIN
By: Afterburner

In this rapidly changing world where quick response to change is imperative for survival, a simple, scalable process that accelerates learning and performance is invaluable. Explore the Afterburner, Inc., Flawless Execution® Cycle, an endlessly repeatable process that is easy to learn and implement and is adaptable to any level within any organization.

The Flawless Execution Cycle provides the tools and techniques necessary to develop the teamwork, communication, accountability, and core leadership values so critical to high-performing teams.

Note: The First and Second General Session will begin promptly at 11:15 a.m. with luncheon service followed by keynote program speakers. Attendees are requested to be on time and to stay for the entire session to minimize disruption.



First General Session and Luncheon

11:15 AM to 2:15 PM
Tucson Ballroom

Learning Objectives:

1. Discuss the elements of the Flawless Execution Cycle that have made it a proven performance methodology.
2. Identify tactical tools to mitigate performance draining Task SaturationSM.
3. Outline the six steps of the Mission Planning process.
4. Describe the concept of organizational alignment and how to achieve it.
5. Discuss the value of the Flawless Execution Cycle in building reinvigorated and focused teams with mission-first mentality.

ABOUT THE AFTERBURNER TEAM



Our team of current and former fighter pilots, U.S. Navy SEALs and other elite military professionals has a powerful mix of combat experience and professional acumen, including graduates of top business schools and academies. For nearly 20 years, we've leveraged our expertise in strategic execution, strategy development, leadership training and VUCA environments to empower individuals, teams and organizations to close execution gaps, accelerate learning and lead more effectively as they pursue cultures of excellence.

THURSDAY'S AGENDA

JULY 19, 2018

Breakout Session III
2:30 PM to 3:20 PM

201: Maximizing Revenue Share Opportunities

How do you turn a traditional spend only process like accounts payable into a revenue stream for your district? If you have already taken the leap into receiving a revenue share using credit card payments, how do you maximize your share? Allow me to share with you how my team achieved our goals and supported the district's strategic plan using our partnership with Commerce Bank. It is your duty to breakdown the traditional barriers of accounts payable!

Presented by: Francie Wolfe-Baumann - Dysart Unified School District & Maggie Fleming, APSC - Commerce Bank

202: School Capital Legislative and SFB Update

Calling all Generals! As difficult as it may be to keep up with Legislative happenings – Duty Calls. This session offers the full briefing on 2018 Legislative issues related to school capital finance, school facilities and district property taxation, in a single drill. We will also review the School Facilities Board recent performance audit and proposed policy changes. If notable activity has occurred, the session will also cover the school capital finance lawsuit. Expect a thorough overview with time for questions. But remember, this is a demilitarized zone.

Presented by: Lana Berry - Chandler Unified School District & Randie Stein - Stifel, Nicolaus & Company

203: Is your Child Nutrition Department Financially Stable?

You have a child nutrition department, but you don't know its financial strengths and weaknesses. We'll give you some tools and key indicators to evaluate any changes that might be necessary or you may be excelling and can share best practices with others.

Presented by: Shannon Gleave - Glendale Elementary School District & Sandra Schossow - Peoria Unified School District

Breakout Session III
2:30 PM to 3:20 PM

204: Engaging Students, Staff & Facilities Operators to Create a Culture of Energy Efficiency in School Districts.

In 2015, Coolidge Unified School District and McKinstry kicked off a three-year project focused on building improvements that save the district more than \$160,000 annually through reduced energy expenses. The completed project focused on upgrading lighting, control system improvements, and a three-year operational optimization program called powerED. PowerED is McKinstry's behavior-focused energy awareness and operational efficiency program that uses a highly collaborative approach to focus on people, process and performance.

Presented by: Pat Jimenez - Coolidge Unified School District & Kreischer Davis - McKinstry



THURSDAY'S AGENDA

JULY 19, 2018

Breakout Session III
2:30 PM to 3:20 PM

205: Building a Succession Organization

Do you plan to work for your organization forever? Have you been part of a transition within your organization, or maybe you just started in a new leadership role within your school district? Transition is inevitable. Every school district will experience a change in staffing! This session will assist you in developing the needed skills and strategies to build a succession focused organization.

Presented by: Charlotte Gates - Sahuarita Unified School District & Karin Smith - Heinfeld Meech

206: The Ransomware Battlefield

Your school networks are under a constantly intensifying threat of attack. Learn why Cyber Criminals choose Ransomware as a weapon of choice in their evolving strategies, why the education sector is being targeted, and how to defend your data from this and similar cyber threats.

Presented by: Don Sterkowitz - Concho Elementary School District No 6 & Andy Wilhelm - White Mountain Technicians



207: ADE Federal Requirements Crosswalk

Federal Requirements! Are they part of your boilerplate? Come learn some basics that should help you to remain compliant under any review.

Presented by: Michelle Hamilton - Mesa Public Schools & Veronica Cramer - AZ Department of Education

Breakout Session III
2:30 PM to 3:20 PM

208: Rocking your DPS Inspection

Trooper Hurtado will talk about the common findings on a DPS school bus inspections and what you can do to be prepared.

Presented by: Bert Herzog - Washington Elementary School District & Trooper Joe Hurtado - Arizona DPS

109: Marketing Your Business For Schools

Learn the importance of brand marketing for you business and how to tailor it for schools

Presented by: Rob Davidson - Davidson & Beluso & Valerie Gere - Madison Schools

211: The Budget...“Ah great, this again”

Understanding the budget life cycle and remaining compliant with state regulations. Know where to find the current budget forms and staying on top of all the deadlines. Finally, presenting new and revised budgets to your school board and community.

Presented by: Kimberly Dugdale - St. Johns Unified School District & Ken McGovern- Heinfeld Meech

THURSDAY'S AGENDA

JULY 19, 2018

Refreshments and Networking

Thursday 3:20 PM to 3:40 PM

Breakout Session IV

Thursday 3:40 PM to 4:30 PM

301: Crowd-Based Funding – Setting Your District Up for Success

Crowd-based funding is not going away. Student clubs and athletic teams will continue to explore new and creative ways to fundraise. Crowd-based funding can be intimidating and if not carefully monitored can cause internal control issues for your District. This session will review best practices for establishing a compliant, yet flexible set of policies and procedures for your district.

Presented by: Lana Berry - Chandler Unified School District & Karin Smith - Heinfeld Meech

302: Using the Infinite Visions Business Process Review to Increase Efficiency and Maximize Resources

Does your District utilize Infinite Visions Accounting Software? Do you have a desire to increase efficiency and maximize the benefit of the software? Come to this session and learn how the Alhambra School District worked with Tyler Technologies in a Business Process Review to better utilize Infinite Visions to increase the efficiency of employees, improve communication between Payroll and Human Resources staff, and implement projects such as Electronic Contracts. Whether you have been using Infinite Visions for 10 years or 10 months this session will provide helpful ideas that you can immediately implement in your district.

Presented by: Scott Heusman - Alhambra School District & Casey Halley - Tyler Technologies

Breakout Session IV

Thursday 3:40 PM to 4:30 PM

303: Prop 206, Impact on Child Nutrition Programs

This session will include tips on how to deal with increasing salary costs associated with Prop 206. Best practices will be shared as well as tools to determine labor productivity and forecast budget impact.

Presented by: Kathy Glindmeier - Paradise Valley Unified School District & Debbie McCarron - Gilbert Public Schools

304: How Can Water Filtration Systems Benefit Your Facilities?

Find out how a simple change can extend the life span of your equipment. From kitchen equipment to central plant and everything in between, see how water filtration impact longevity and performance throughout your district.

Presented by: Linda Sharrett - Avondale Elementary School District & Robert Jacobson - Laveen School District & Ryan Dobson - Professional Reps

305: Position Budgeting

With up to 80% of the District operating budget consumed by salaries and benefits, it is more critical than ever to ensure the District has a method to properly estimate position costs including all benefits. The Position Budgeting utility within Visions allows you to accurately budget for all positions both filled and vacant. This tool will also allow you to build projections for salary increases.

Presented by: Mike Martinez - MCESA

THURSDAY'S AGENDA

JULY 19, 2018

Breakout Session IV
Thursday 3:40 PM to 4:30 PM

306: Picture Yourself as a Star

J.O. Combs' new Performing Arts Center gained community support and enthusiasm in part due to 3D modeling, best experienced through virtual reality and 3D holographic images. Come learn how the District, PM, Design Team, and Contractor used 3D modeling to not only create more accurate cost take-offs and construction documents, but to create a buzz and excitement in the community as well. Try the latest in 3D first person technology yourself, and stand on stage at Combs Performing Arts Center before an adoring crowd!

Presented by: Karla Slovitsky - J.O. Combs Unified School District, Carmen Wyckoff - DLR Group, Andrea Ramos - McCarthy & Steve Jones - Arcadis



307: A Beginners Guide and Best Practices for an RFP

We will discuss several points such as, when to consider the RFP procurement method, requirements for issuing an RFP, establishing evaluation criteria and who should be on the committee. We will help you figure out the answers to questions asked by beginning buyers.

Presented by: Roger Spivey - Litchfield Elementary School District & Bobby Williams II - Mesa Public Schools

Breakout Session IV
Thursday 3:40 PM to 4:30 PM

308: Advanced Technologies for Bus Perimeter Safety

Protect students from stop arm violators & increase department efficiency with the latest technology for school buses.

Presented by: Ernie Meza - Deer Valley Unified School District & Chris Akiyama & Aaron Walker - Seon

209: Marketing for your Schools

Learn the importance of marketing for your school in today's market.

Presented by: Rob Davidson - Davidson & Beluso & Valerie Gere - Madison Schools

311: Navigating the Business Office

This session will provide individuals new to the business office or those that need a refresher the basic framework for proper policies and procedures related to the USFR Chart of Accounts, user role listings, journal entries, and basic internal controls for the business office. We will go over best practices and ways to avoid common audit findings.

Presented by: Deanna Dumolien - Creighton Elementary School District & Josh Jumper - Heinfeld Meech

CHILDREN'S EVENT

In addition to the fabulous opportunities for AASBO members, the 65th Annual Conference offers fun activities for teens and children!

In preparation for Friday Night's At Ease Family Dinner! Children under the age of 15 are invited to join AASBO in designing a salute to soldiers tribute! They will be hung around the family dinner for display and then delivered to Fort Huachuca. Then join us at the Children's Dessert Theater for a showing of Antz and a lively game of capture the flag!

Register your child(ren) by selecting the Children's Event sessions when you complete your conference registration. (Events require parent supervision)



DROP IN DURING ANY OF THESE TIMES!

THURSDAY TIMES:

9:00 AM - 11:00 AM

2:30 PM - 4:00 PM

FRIDAY TIME:

2:30 PM - 4:00 PM



REPORT TO DUTY DINNER

Tucson Ballroom

6:00 PM - 9:00 PM

Join AASBO on Thursday evening for The Report To Duty Dinner! Join us while dining on custom-created dinner selections from the famous Starr Pass kitchen!

One ticket to this event is included in each registration packet.

Additional tickets (adult only) may be purchased for \$40 each.

THURSDAY'S EVENING AGENDA

JULY 19, 2018

AASBO 9TH ANNUAL DUCK RACE

Lazy River @ The Starr Pass Resort
5:00 PM - 5:30 PM

Come cheer on your little duckies all the way to the finish line!

Conference Chair Jill Barragan and 1GPA's own Mike Chouteau & Christy Knorr are planning to salute this year's duck race with some once-in-a-lifetime fun! With AASBO's Past President Jeremy Calles as the MC, you don't want to miss a minute!

In true AASBO fanfare, we will release hundreds of the most adorable rubber ducks you have ever seen. They'll paddle their way to the finish line and just might make you a winner! Make sure you are around for the Duck Drop. There will be one race and all duck adoptions will benefit Wounded Warrior Project.

Mission of Wounded Warrior Project:
Every warrior has a next mission. We know that the transition to civilian life is a journey. And for every warrior, family member, and caregiver, that journey looks different.

We are here for their first step, and each step that follows. Because we believe that every warrior should have a positive future to look forward to. There's always another goal to achieve, another mission to discover. We are their partner in that mission.



We've set a lofty goal! 2,500 little quackers all swimming for the prize!
A \$12,500 donation to Wounded Warrior Project!

Ducks are available for adoption for just \$5/duck

Purchase your Ducks at www.aasbo.org/
or call the office at 602-253-5576



FRIDAY'S MORNING AGENDA

JULY 20, 2018

WELLNESS WARRIOR FUN RUN & WALK

6:45 AM Meet at Starr Pass Circle
Sponsored by Valley Schools Management Group



Set your Sights on the Wellness Warrior Walk!
Achieving health and wellness in life is no top secret mission! Join your fellow wellness warriors in improving your overall health on Friday morning, July 20th at 6:45 am for the Wellness Warrior Walk. This one-mile event involves a casual walk, jog or run around the grounds at the JW Marriott Starr Pass. Participation includes an AASBO troop t-shirt for adults and kids. In addition, participants of all ages have an opportunity to win gift cards and prizes. Participation is free and is open to all AASBO members, their families and exhibitors. A light breakfast of Grab and Go items will be available at the circle!



BREAKFAST

7:00 AM to 8:30 AM
Grab a bite from our fabulous continental breakfast and then head to your session or the expo!



AASBO EXHIBITION

8:00 AM to 11:00 AM
Arizona Ballroom, Conference Center Foyer, and Ania Terrace

There will be door prize drawings throughout the time the exhibition is open. Admission is by conference badge.

PLEASE DO NOT BRING CHILDREN OR UNREGISTERED INDIVIDUALS TO THE EXHIBIT AREAS.

VOTING FOR YOUR AASBO BOARD OF DIRECTORS

- 8:00 AM to 10:00 AM
- Cast your ballot for your desired candidate for AASBO Board of Directors. Positions open for election in 2018 are:
- Voted on by Active School Business Officials
 - Vice President
 - Treasurer
 - Director of Business Administration
 - Director of Educational Programs
 - Director of Transportation
 - Director of Maintenance & Operations
 - Director of Member Services



FRIDAY'S AGENDA

JULY 20, 2018

Breakout Session V
Friday 9:00 AM to 9:50 AM

404: Property Condition Assessments and Common Construction Defects

Property Condition Assessments provide a report on the fitness of facilities. It protects the District from failing to identify costly construction defects which are common in School Construction and the responsibility of the contractor for up to 8 years in Arizona. This seminar explains the what, where and how of PCA's and the most common defects.

Presented by: Ritchie Lipson & John Bardin - Kasdan Lippsmith Weber Turner, LLP & Robert Jacobson - Laveen Elementary School District

405: Best Practices for Managing Unemployment Claims

The agenda will include a brief overview of Arizona's unemployment guidelines for employers and employees, common pitfalls school districts often fall prey to, how to handle employee misconduct, resignations and terminations, the importance of documentation, and preparation tips for unemployment hearings. Attendees will also be provided with practical tools for reducing some of the administrative burden associated with UI claims.

Presented by: Melinda Rhoden - The Trust

407: Cooperative Checklist for Public Entities

Our school district procurement rules allow us to utilize "Cooperative Purchasing" when appropriate and properly justified. Come learn how the Arizona State Capitol Chapter of NIGP brought together a committee of procurement professionals from school districts, cities, counties and the state to develop best practices for cooperative purchasing. You will be given concrete strategies to make your cooperative purchases more effective while remaining compliant.

Presented by: Gary Barkman - Mesa Public Schools & Bill Munch - Valley Schools Management Group

Breakout Session V
Friday 9:00 AM to 9:50 AM

408: Safety on your School Buses/Beware of Your Surroundings

James is a retired SWAT Officer from Scottsdale. Safety is a job for everyone. What you do on your bus can have an effect on the campus you are delivering to. You should also be aware of your surroundings when approaching the school. Come listen to tips to keep your students and staff safe.

Presented by: James Dorer - Scottsdale Unified School District

210: Tips for Being a Successful School Business Official

Learn about the Do's and Don'ts of School Business Leadership.

Presented by: Jeff Gadd - AASBO



FRIDAY'S AGENDA

JULY 20, 2018

Breakout Session VI
Friday 10:00 AM to 10:50 AM

401: Fall in soldier! Cash Controls Training is About to Begin

Are you stuck in the trenches as the bullets of cash management whiz by? Is your current approach less modern and more unwieldy than the Schwerer Gustav? Well colonel, get your service uniform starched and ready to earn more stars as you learn modern practical means for controlling cash. Whether your regiments tackle unified, union or elementary troops, you are sure to gain the upper hand in cash controls. Join Field Marshall Joseph León of the 29th Infantry of Mesa Unified and General Jennifer Shields, the commander of the elite Strategy and Training Unit (Heinfeld & Meech) as they teach you everything you will need to ensure your troops stay in compliance. Be prepared with your questions as we tackle this ever present challenge.

Presented by: Joseph León - Mesa Public Schools & Jennifer Shields - Heinfeld Meech

402: Next Gen AFR

You have the data and now it's time to transform it into information. Your general ledger audit file (IVAudit.txt) can be used to create your AFR, calculate your percentage of dollars in the classroom, analyze spending patterns/changes and create a more powerful version of your AFR. School Level Reporting is here and the demands for transparency are increasing daily. In this session you will learn how you can transform that data into powerful information with the click of a button. If you email your IVAudit.txt file and Chart of Accounts to Jeremy.Calles@TUHSD.org before June 15, then you will receive a special gift during the breakout session.

Presented by: Jeremy Calles - Tolleson Union High School District

309: Sales Strategies

Brush Up Your Sales Skills and refresh how to close the deals.

Presented by: Nicole Christy - John-Delano Marketing

Breakout Session VI
Friday 10:00 AM to 10:50 AM

406: Real Wifi Design and Performance Expectations

Review of current and future WiFi performance capabilities beyond the marketing hype. Learn about the actual causes of wireless instability and how to mitigate issues through thoughtful design. How to take advantage of 802.11ax.

Presented by: Nathaniel Hawkins - Roosevelt School District & Ryan McCaigue - Ruckus Networks

411: Capital Assets – Learn the Requirements So You Can Take Command of Your Assets

This session will show you how to enlist a strong battle plan to ensure your assets never go M.I.A. Come and learn the life cycle of an asset from enlistment to retirement and then on to reconciliation with the focus on rules and regulations to produce fine up-standing assets fit for an auditor's inspection. You will learn that with strong rules of engagement in place, your capital assets will all but fall into perfect formation.

Presented by: Deb Godley - Western Maricopa Education Center District #402 & Sara Kirk - Heinfeld Meech

310: Winning Perception and Winning Elections

How is the education community perceived by policy makers, particularly after this unique and historic year in Arizona? What ideology or policies can we expect in 2019? How can we expand on or change the mind of our policy makers? What are some winning strategies with the legislature and at the ballot box? Please join us as we delve into the ever increasing important world of policy making and perception in our great state.

Presented by: Ken Hicks - Dysart Unified School District, Meghaen Dell'Artino - Public Policy Partners & Marcus Dell'Artino - First Strategic

FRIDAY'S KEYNOTE ADDRESS

JULY 20, 2018

KRIS PARONTO



Former US Army Ranger, 2nd Bn, 75th Regiment, Hero of Benghazi Attack

11:15 AM to 2:15 PM
General Session & Keynote Address
Tucson Ballroom

Bottom Up Leadership and How It Saved Lives in Benghazi

By: Kris "Tanto" Paronto

In this program, Paronto uses his experiences in Benghazi that taught him the importance of being able to depend and trust his team, especially in times of major crisis. From combat to business, he shares techniques, stories, and lessons he learned from having a strong team under fire.

Note: The First and Second General Session will begin promptly at 11:15 AM with luncheon service followed by keynote program speakers. Attendees are requested to be on time and to stay for the entire session to minimize disruption.

Kris Paronto—"Tanto" as he is affectionately known in security contracting circles—is a former Army Ranger from 2nd Battalion 75th Ranger Regiment and private security contractor who has deployed throughout South America, Central America, the Middle East and North Africa. He also worked with the U.S. Government's Global Response Staff conducting low profile security in high threat environments throughout the world.

Paronto was part of the CIA annex security team that responded to the terrorist attack on the U.S. Special Mission in Benghazi, Libya on September 11, 2012, helping to save over 20 lives while fighting off terrorists for over 13 hours. Paronto's story is told in the book *13 Hours*, written by Mitchell Zuckoff and his five surviving annex security team members, and in the 2016 major motion picture of the same name.

Born in Alamosa, Colorado, Paronto obtained his Bachelor's Degree from Mesa State College in Grand Junction, Colorado and Master's Degree from The University of Nebraska at Omaha. He served 4 years in the U.S. Army and an additional 4 years in the U.S. Army National Guard, reaching the rank of Sergeant then becoming a commissioned officer in 2003. He started contracting for Blackwater Security Consulting in 2003 and continued to deploy on various security contracts, to include the Global Response Staff until 2013. He is also the author of the 2017 motivational book "The Ranger Way."

For more than 10 years, Paronto has been involved in security operations in hostile environments and his team's involvement with the September 11, 2012 attack on the U.S. special mission in Benghazi, Libya was paramount in the saving of U.S. lives and assets. He is a proven leader, teammate and friend to those who have deployed with him, and a devout father to a loving wife and two remarkable children.

FRIDAY'S AGENDA

JULY 20, 2018

Breakout Session VII
Friday 2:30 PM to 3:20 PM

501: Grants Management - Accounting and Reporting

Participants will learn how to navigate through the GME website and learn how to maintain State & Federal program records in accordance with requirements of the ADE Grants Management System.

Presented by: Linda Virgil - Peoria Unified School District, Katarina Pena & Susy Broos - Arizona Department of Education & Joshua Junper - Heinfeld & Meech

502: Rating Agency Information for School Improvement Bonds

Ratings affect the interest cost on school improvement bonds. Join the panelists from the big 3 credit rating agencies: Fitch, Moody's and S&P as they describe their independent methodologies and answer your questions.

Presented by: Ken Hicks - Dysart Unified School District, William Davis - Piper Jaffray & Co., Rebecca Moses - Fitch Ratings, Eva Bogaty - Moody's Investors Service, Alyssa Farrell - S&P Global

403: Wrap Around Services

This session will provide you information on how to start a food pantry, Market on the Move or Backpack program in your school district. It will allow you to have your child nutrition operation coordinate with various services around the state.

Presented by: David Schwake - Litchfield Elementary School District & St. Mary's Food Bank - Representative from Market on Move

Breakout Session VII
Friday 2:30 PM to 3:20 PM

504: School Facility Efficiencies

Save time and money by learning the latest facility cleaning efficiencies.

Presented by: Paul Davis - Chandler Unified School District, Steve Cady - Tucson Unified School District, John Bachler - Osborne School District & Jim Moore - Hillyard

505: Compensated Absences

Basic training for compensated absences - It shouldn't be a battle every year to complete compensated absences. Come to this class to learn a quick easy process to complete compensated absences for the audit using Infinite Visions.

Presented by: Deanna Dumolien - Creighton Elementary School District & CW Payne - CW Payne, Consulting & Cathy Elliott - Cathy A. Elliott, CPA, CFE Consulting



FRIDAY'S AGENDA

JULY 20, 2018

Breakout Session VII
Friday 2:30 PM to 3:20 PM

506: Developing a Cyber Incident Response Plan (Part 2) - Workshop and Sample CIRP for your District

This is a follow-up to last years "Do You Have a Cyber Incident Response Plan For Your District?" Given the current state of cyber security, it's more important than ever for your district to have a cyber incident response plan (CIRP). The types of incidents where a CIRP comes into play include data breaches, ransomware, network intrusions, viruses, malware and insider threats. A CIRP template is a useful starting point for developing your own plan. At this interactive session, presenters will guide participants through a CIRP template exercise. Participants will leave the session with a CIRP template and other cyber security resources that will help create your own district response plan.

Presented by: David Sanders - Mesa Public Schools, Ruth A. Unks - Timberland Consulting LLC & Ted A. LeSueur - The Trust

507: Due Diligence from Start to Finish

Let us help you develop some best practices for performing due diligence. We will attempt to take you through the due diligence questionnaire, one question at a time.
(Panel Discussion)

Presented by: Gary Barkman - Mesa Public Schools, Bobby Williams II - Mesa Public Schools, Howard Kropp - Washington Elementary School District, Bill Munch - Valley Schools Management Group

508: Recruiting and Retention

Justin is the Director of HR for Washington School District and will share strategies on how to recruit drivers and what to do help retain them.

Presented by: Justin Wing - Washington Elementary School District

Breakout Session VII
Friday 2:30 PM to 3:20 PM

409: Building a Sales & Support Team that Leads the Pack (Clicker Training for Humans)

Learn to identify your teams strengths and provide the training and support for success. Whether you have Pit Bulls or Poodles you can have them working together as a well defined pack.

Presented by: Laura Szymanoski - Dysart Unified School District & Deborah Sandoval - Mohave Educational Services Cooperative Inc.

511: The Strategic Guide to Cash Handling

A call to those on the front line of cash handling. Join us to receive a basic training on how to properly collect, verify and safeguard your district's cash. We will declassify state and local requirements, give a briefing on effective segregation of cash handling duties, and help you deploy proper documentation tactics critical to winning the battle. So enlist today, and avoid getting ambushed by future audit findings.

Presented by: Elizabeth Lopez - Nogales Unified School District & Cynthia Rojo & Jim Rebenner - Heinfeld Meech

Refreshments and Networking

Friday 3:20 PM to 3:40 PM

FRIDAY'S AGENDA

JULY 20, 2018

Breakout Session VIII
Friday 3:40 PM to 4:30 PM

Breakout Session VIII
Friday 3:40 PM to 4:30 PM

601: Best Fiscal Practices

This interactive training will provide an overview of Reimbursement Requests and Completion Reports within the Grants Management Enterprise (GME) system. A review of best fiscal practices relating to Uniform Grants Guidance (UGG) and Education Department General Administrative Regulations (EDGAR) within grants management will also be discussed.

Presented by: Linda Virgil - Peoria Unified School District, Katarina Pena & Susy Broos - Arizona Department of Education & Joshua Jumper - Heinfeld & Meech

602: Tactical Weapons & Strategies to Battle Current Year Funding

Hear from a school district with student growth and one with declining enrollment on the tools, strategies, and methods they have implemented to address the impact of Current Year Funding.

Presented by: Denis Ponder - Yuma Elementary School District & Dale Ponder - Crane Elementary School District

503: Lunch Shaming

In this session you will learn how some school districts are partnering up with local food banks to tackle the issue of food shaming and how they are working together to change policy.

Presented by: Shirley Sokol - Tucson Unified School District

604: Elevator Maintenance & Modernization

We will discuss the importance of Maintenance, common challenges/ solutions, innovative tools for access/transparency – proper logs kept for various testing required to be in state compliance – how to avoid “correction orders” “Shut-downs” and “Fines” by the State.

Presented by: Mike Fisher - Littleton Elementary School District & Rhonda Ladrgan - Kone

605: SHAPE - What One School District's Data is Telling Them!

Flagstaff Unified School District is part of a Trust that implemented a Health Clinic in 2015. Come hear the SHAPE data analytics tools which incorporated all of the Trust's medical, pharmacy, dental, vision and clinic data. The report also included a review of opioid utilization. If you like facts, figures and health utilization data, this session is for you!

Presented by: Robert Kuhn - Flagstaff Unified School District & Amy J. Girardo - Segal Consulting

607: SFB Requirements

Let SFB discuss some of the new processes that may be value added to the Districts.

Presented by: Paul G. Bakalis - Arizona School Facilities Board



FRIDAY'S AGENDA

JULY 20, 2018

Breakout Session VIII
Friday 3:40 PM to 4:30 PM

606: Disaster Recovery and Emergency Response Planning - An IT Perspective

With the increasing reliance on information technologies in K12, significant planning and exercises have become critical if/when an emergency/disaster occurs. This presentation will give business and administration officials an awareness and better understanding of the complexities involved that can impact all stakeholders.

Presented by: Jeffery Ferris Billings - Paradise Valley Unified School District

608: Preventative Maintenance for your Tires

One of the most ignored parts of your fleet, but also one of the most important. Find out what you need to do to keep your fleet running at top efficiency, and keep the wheels on the bus going round and round.

Presented by: Bert Herzog - Washington Elementary School District & Larry Rhodes - Redburn Tires

611: Strategic Purchasing Tactics to Stay in Compliance

This session will provide the basics on the purchasing process and procurement rules. Arm yourself for strategies including tracking procurement thresholds, determining when to use an RFP, performing adequate due diligence, properly documenting emergency and sole source procurements, another ways to evade common audit findings.

Presented by: Tori Gamble - Vail Unified School District & Kara Jungbluth - Heinfeld Meech

FRIDAY EVENING

AT EASE

FAMILY DINNER



6:00 PM to 9:00 PM
Tucson Ballroom & Ania Terrace
*food served until 8:00 PM

A family affair! Join us as we present this final evening event, an AASBO signature dinner event. Families are invited with the purchase of a meal ticket. Additional tickets may be purchased for \$20 each.

CHILDREN'S

DESSERT THEATER!

7:00 PM to 9:00 PM
Ania Terrace

Join us as we watch our President-Elect's favorite themed movie, Antz! Dessert will be served!



SATURDAY'S AGENDA

JULY 21, 2018

Saturday Buffet Breakfast

7:30 AM to 8:30 AM

Start your Saturday with a final networking breakfast. Join us for delicious morning treats and share needed information with colleagues and new friends.

Third General Session

Tucson Ballroom

8:30 AM to 10:30 AM

AASBO wants to take this opportunity to honor Senator John McCain for years of outstanding service to our state of Arizona. Through four decades of service our "Maverick" Senator John McCain has dedicated his life to keeping Arizona and the United States strong by always standing tall for our state and our nation.

Conference Adjournment

10:30 AM



THANK YOU TO OUR CONFERENCE COMMITTEES!

ACCOUNTING & BUSINESS ADMINISTRATION

Lizette Huie - Sahuarita Unified School District, Chair
Francie Wolfe-Baumann - Dysart Unified SD, Chair
Bennie Gemello - Academy of Tucson
Scott Heusman - Alhambra El School District
Shari Zara - Arizona Department of Education
Jennifer Shields - Heinfeld & Meech
Karin Smith - Heinfeld & Meech
Tracy McLaughlin - MCESA
Linda Virgil - Peoria Unified School District
Courtney Piña - Glendale Elementary School District
Paul Christensen - Retired
Charlotte Gates - Sahuarita Unified School District
Bryan Lundberg - Stifel
Melissa Higdon - Tavun Advisory/Forecast 5
Mary Leyva - Tolleson Elementary School District
Jeremy Calles - Tolleson Union High School District
Kimberly Dugdale - ST. Johns Unified School District

CHILD NUTRITION

Shannon Gleave - Glendale El School District, Chair
Sandra Schossow - Peoria Unified School District

MAINTENANCE & OPERATIONS

Robert Jacobson - Laveen El School District, Chair
Mike Fisher - Littleton Elementary School District
Sam Garcia - Alhambra Elementary School District
Dan Ensign - Litchfield Elementary School District
Doug Lightfoot - Avondale Elementary School District
Robert Franklin - Avondale Elementary School District
Vessa Roberts - East Valley Disaster Services
Lisa Folsom - Sunland Asphalt
Michael Baer - Sunland Asphalt
Roy Sucanick - Regional Asphalt

TRANSPORTATION

Bert Herzog - Washington Elementary SD, Chair
Ernie Meza - Deer Valley Unified School District

PURCHASING

Michelle Hamilton - Mesa Public Schools, Co-Chair
Gary Barkman - Mesa Public Schools, Co-Chair
Karen Fleetwood - Mesa Public Schools, Co-Chair
Bill Munch - Valley Schools Management Group
Bobby Williams II - Mesa Public Schools
Anita McLemore - Mohave Educational Services Coop. Inc.
Nancy Colbaugh - Mohave Educational Services Coop. Inc.
Rebecca Seifert - Tempe Elementary School District
Laura Szymanoski - Dysart School District
Christina Piña - West-MEC
Lila McCleery - Phoenix Union High School District
Claudia Leon - Paradise Valley Unified School District
Monique Harris - Tempe Elementary School District
Roger Spivey - Litchfield Elementary School District
Lari Staples - Peoria Unified School District
Deborah Sandoval - Mohave Educational Services Coop.
Shirley Barker - FCI Contractors
Lisa Folsom - Sunland Asphalt
Howard Kropp - Washington Elementary School District

INFORMATION TECHNOLOGY

Russell Deneault - Glendale Elementary SD, Chair

HR/PAYROLL & NEWBIE

Karin Smith - Heinfeld Meech, Chair

VENDOR

Deborah Sandoval - Mohave Edu. Services Coop Inc., Chair

PROFESSIONAL DEVELOPMENT

Jeff Gadd - AASBO, Chair

CONFERENCE RATES

Several registration levels to accommodate all registration needs!

Registration Level	Early Bird Registration Rate	Registration Rate After July 6, 2018
65th Annual Conference includes AASBO dues and ASBO International dues	\$800.00	\$850.00
65th Annual Conference includes AASBO dues	\$575.00	\$625.00
65th Annual Conference Active AASBO Member Rate does not include dues	\$400.00	\$450.00
65th Annual Conference Non-Member Rate does not include dues	\$550.00	\$600.00
Pre-Conference Registration (Pre-Conferences are an additional registration fee.)	\$150.00	\$200.00

HOW TO REGISTER

Registration is available online, both to members and non-members, at www.aasbo.org. Please log in to your AASBO account. If you do not have an account you will need to create one.

PLEASE NOTE, each registrant must register using their own user ID and Password. Please DO NOT attempt to register an individual using the log in of another.

CANCELLATION POLICY

Cancellations will be accepted up to ten (10) business days prior to the day of the conference. Refunds are issued minus a \$25 processing fee. CANCELLATIONS MUST BE SUBMITTED VIA E-MAIL TO: asanchez@asbo.org or ahawthorne@asbo.org.

SLEEPING ROOM RESERVATIONS

Please note the following important information about sleeping room accommodations at the 65th Annual Conference & Exposition.

J.W. Marriott Starr Pass Resort

3800 W Starr Pass Blvd, Tucson, AZ 85745

Room rate: \$128/night plus taxes

Room reservations will open at 10:00 am Arizona Time on Thursday, May 24, 2018.

Wait List will open at 12:00 pm Arizona Time on Wednesday, June 13, 2018.

Room Reservation will be accepted ON-LINE ONLY.

Cancellation Policy at the J.W. Marriott Starr Pass Resort: All rooms at the J.W. Marriott Starr Pass have been reserved under the AASBO block. Room reservations will not be honored outside this block. Rooms must be confirmed via a valid credit card. No penalty for cancellations received by June 8, 2018. Rooms cancelled between June 8, 2018 and July 6, 2018 will incur a charge for one night's accommodations. The full rate of the reservation plus applicable tax will be charged for any cancellations made after July 6, 2018. The credit card given at the time of the original reservation will be charged for any and all related fees. No refunds will be issued. If a cancellation is needed, guests may designate another individual to assume their room reservation. Please contact the J.W. Marriott for any questions concerning sleeping room accommodations, billing, cancellations or name changes. If the Starr Pass Resort & Spa rooming block sells out, AASBO will keep a wait list for those interested in additional rooms. Please be sure to register for the wait list on June 13, 2018 at 12:00 pm. Please note: having your name on the waiting list does not guarantee availability at the Starr Pass Resort & Spa.

Additional room blocks are available at:

AC Hotel Tucson Downtown by Marriott

151 East Broadway Boulevard, Tucson, AZ 85701

520-385-7111

Room rate: \$95/night plus taxes

Aloft Tucson University

1900 East Speedway Boulevard, Tucson, AZ, 85719

520-908-6800

Room rate: \$99/night plus taxes

<https://www.starwoodmeeting.com/Book/AASBO>



AASBO'S STRATEGIC PARTNERS



AASBO'S ALLIANCE PARTNERS

